Company Number: 50475

# **British Capital Property Investments Limited**

## ANNUAL REPORT AND AUDITED CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2012

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# OFFICERS AND PROFESSIONAL ADVISORS

**Registered Office:** 

	St Peter Port Guernsey GY1 2PF		
Directors:		pointed 2 September 2011 signed 2 September 2011)	
Administrator, Secretary and Registrar:	Legis Fund Services Limited PO Box 91 11 New Street St Peter Port Guernsey GY1 3EG		
Manager:	Cornerstone Asset Mana 11 New Street St Peter Port Guernsey GY1 2PF	ngers Limited	
Auditor:	Saffery Champness Chartered Accountants PO Box 141 La Tonnelle House Les Banques St Sampson Guernsey GY1 3HS		
Listing Sponsor:	Appleby Securities (Ber Argyle House 41a Cedar Avenue Hamilton Bermuda HM12	muda) Limited	
Structural Facilitator:	Investec Capital Markets 10 Grayston Drive Sandown Sandton South Africa 2196	S	
Annual Sponsor:	First Bermuda Group Li Maxwell R Roberts Buil 1 Church Street Hamilton Bermuda HM11		
Legal Advisors:	Guernsey Mourant Ozannes 1 Le Marchant Street St Peter Port Guernsey GY1 4HP	Bermuda Appleby Canon's Court 22 Victoria Street Hamilton Bermuda HM12	

11 New Street

### **DIRECTORS' REPORT**

### For the year ended 31 March 2012

The Directors submit their Annual Report and the audited Consolidated Financial Statements of the Group for the year ended 31 March 2012, which have been prepared properly, in accordance with United Kingdom generally accepted accounting principles, and in accordance with any relevant enactment for the time being in force; and are in agreement with the accounting records, which have been properly kept in accordance with section 244 of The Companies (Guernsey) Law, 2008.

British Capital Property Investments Limited ("the Company") was incorporated on 8 June 2009 as a closed-ended investment company registered in Guernsey pursuant to the Protection of Investors (Bailiwick of Guernsey) Law, 1987, as amended and the Registered Collective Investment Scheme Rules 2008 issued by the Guernsey Financial Services Commission.

The Group's investment objective is to provide an attractive level of income, together with prospects for capital growth from investing in property and listed property shares in the United Kingdom and possibly the European continent. Based on market conditions prevailing at the time of its launch, the Group was targeting total returns for Shareholders of 10% per annum over the period of the Group although such level of return cannot be guaranteed.

The Group consist of the Company and two Special Purpose Vehicles (SPV) which were established in order to hold, acquire or develop properties, either wholly owned by the Company, a Subsidiary of the Company or owned jointly with third parties.

### Statement of Directors' Responsibilities

The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law, the directors have elected to prepare the financial statements in accordance with Generally Accepted Accounting Principles (United Kingdom Accounting Standards and applicable law). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- \* select suitable accounting policies and then apply them consistently;
- \* make judgements and estimates that are reasonable and prudent; and
- \* prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with The Companies (Guernsey) Law, 2008. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors confirm that the financial statements give a true and fair view and have been prepared in accordance with The Companies (Guernsey) Law, 2008 and the Protection of Investors (Baliwick of Guernsey) Law, 1987, as amended.

#### **Activities and Status**

The Company is a closed-ended investment scheme registered in Guernsey on 8 June 2009 pursuant to the Protection of Investors (Bailiwick of Guernsey) Law, 1987 as amended (the "POI Law") and the Registered Collective Investment Scheme Rules 2008.

For commentary on the performance of the Company see the Investment Manager's Report on page 5.

The Company obtained official listing on the Bermuda Exchange on 11 August 2009.

# DIRECTORS' REPORT (continued) For the year ended 31 March 2012

## **Results and Dividends**

The consolidated results of the Group for the year are as stated on page 8.

An interim dividend of £203,551 (£19.79 per share) was paid on 30 April 2011 in respect of the period ended 31 March 2011. After the dividend was paid, the company was sufficiently solvent to pass the Solvency Test as required by The Companies (Guernsey) Law, 2008.

#### **Directors**

The Directors of the Company during the year and to the date of this report are as stated on page 2.

### Disclosure of information to the auditor

The Directors who held office at the date of the approval of the financial statements confirm that, so far as they are each aware:

- \* There is no relevant audit information of which the Company's auditor is unaware; and
- \* Each Director has taken all the steps that he ought to have taken as a Director to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

Full details of the Company and the share classes in issue can be found in the Prospectus, copies of which are available free of charge, from the Manager or the Administrator.

#### **Auditor**

A resolution to re-appoint Saffery Champness as auditor will be proposed at the Annual General Meeting.

Approved by the Board of Directors at a Meeting held on 29 May 2012 and signed on its behalf by:

Stuart Platt-Ranson
Director
31 May 2012

Sean Mackay Director 31 May 2012

#### INVESTMENT MANAGER'S REPORT

The period under review has been one of consolidation for British Capital, and the first year of reporting where the investments have been held for a full twelve months.

2011 has been a difficult year in the UK, particularly the latter quarter due to concerns about the Euro crisis, world and domestic economic growth, and the health of the banks, reinforcing a flight to safety and away from risk. This resulted in the commercial property market experiencing a weaker occupier demand across all three sectors of office, retail and industrial, causing rental and property values to come under pressure. The nervous investment environment, in which confidence is generally low, has impacted on the value of British Capital's property portfolio, which was valued at £20,500,000 as at 31 March 2012 equating to a 3.5% decline over the 12 month period.

Operationally the portfolio has performed as per expectations, all income was received timeously during the period under review with no change in tenants and a 0% vacancy. The leases are all underpinned by companies which have a 5A1 credit rating per Dun and Bradstreet (D&B) which is the strongest possible rating.

Furthermore the portfolio's long unexpired lease term (weighted average of 15 years and 4 months as at 31 March 2012) and fixed cost of finance to 2015, provide the necessary comfort to the Investment Manager that the portfolio will endure any adversities which arise as a result of the negative economic outlook in the UK over the short to medium term, whilst still allowing the portfolio to meet its investment objectives in the long term.

The financial statements for the year have been prepared in accordance with UK Generally Accepted Accounting Principles and reflect a loss for the year of £320,793. The loss is directly attributable to the unrealised loss on revaluation of the property portfolio amounting to £750,000 referred to above. The property valuations were carried out by Colliers International UK plc. Operational income for the year was slightly ahead of budget at £429,769 equating to a 4% income yield on the initial investment for the year.

Below is a synopsis of British Capital's portfolio as at 31 March 2012

Property	Purchase	Transfer	Market value	Annual	Santander	5year Swap	Tenant break	Lease expiry
	Price	Date	As at	Rent	Loan as at	Rate	Option	
			31/03/2012		31/03/2012			
Robert								
McBride Ltd -								
St Helen's	6,870,000	30/06/2010	6,400,000	526,795	4,290,000	4.82%	24/03/2024	24/03/2029
Spectrum								
Brands UK								
Ltd								
Wombourne	8,350,000	18/06/2010	8,100,000	665,268	3,252,500	4.81%	None	27/01/2030
Homebase Ltd								
- Brecon								
	5,850,000	13/12/2010	6,000,000	420,800	3,252,500	4.90%	None	07/10/2027
	21,070,000		20,500,000	1,612,863	12,739,000			

The Company's cash reserves as at the end of March were healthy. The bulk of the cash reserves are held in deposit accounts with Investec Bank Guernsey and receive interest based on the bank's base rate.

Market analysts are expecting a tough 2012 with industrial and retail rentals remaining under pressure but are forecasting a period of sustained positive growth from 2013 to 2016.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS

We have audited the consolidated financial statements of British Capital Property Investments Limited which comprise the Consolidated Profit and Loss Statement, the Consolidated Balance Sheet, the Consolidated Statement of Cash Flows, the Consolidated Statement of Changes in Net Assets Attributable to Holders of Ordinary Shares and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (Generally Accepted Accounting Principles).

This report is made solely to the company's members, as a body, in accordance with section 262 of The Companies (Guernsey) Law, 2008. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditor

As explained more fully in the Statement of Directors' Responsibilities set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the United Kingdom Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies, we consider the implications for our report.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view;
- are in accordance with Generally Accepted Accounting Principles; and
- comply with The Companies (Guernsey) Law, 2008 and the Protection of Investors (Bailiwick of Guernsey) Law, 1987, as amended.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where The Companies (Guernsey) Law, 2008 requires us to report to you if, in our opinion:

- proper accounting records have not been kept by the Company; or
- the financial statements are not in agreement with the accounting records; or
- we have failed to obtain all the information and explanations, which, to the best of our knowledge and belief, are necessary for the purposes of our audit.

Saffery Champness Chartered Accountants Guernsey

# CONSOLIDATED PROFIT AND LOSS STATEMENT For the year ended 31 March 2012

	Note	2012	2011
		£	£
Unrealised loss on revaluation of investments	4	(750,000)	(1,675,369)
Income	8	1,605,957	1,056,115
Expenses	9	(1,176,188)	(852,803)
Net loss for the year	-	(320,231)	(1,472,057)
Taxation	1(f)	(562)	-
	- -	(320,793)	(1,472,057)
Basic and diluted loss per ordinary share	6	(31.22)	(143.26)

There are no gains or losses for the year other than those disclosed above.

All of the company's income and expenditure arises from continuing operations.

# CONSOLIDATED BALANCE SHEET As at 31 March 2012

ASSETS	Note	2012 £	2011 £
Fixed Assets			
Investment properties	4	20,500,000	21,250,000
Current Assets			
Debtors and prepayments	10	72,339	85,490
Cash at bank		1,031,636	1,007,637
		1,103,975	1,093,127
TOTAL ASSETS		21,603,975	22,343,127
EQUITY AND LIABILITIES			
Equity			
Share Capital	12	1,028	1,028
Management Shares	12	2	2
Share premium	12	10,274,551	10,274,551
Retained earnings		(2,171,695)	(1,647,351)
TOTAL EQUITY		8,103,886	8,628,230
<b>Current Liabilites</b>			
Creditors	11	609,089	671,897
Loans	7	152,000	152,000
		761,089	823,897
Non-Current Liabilities			
Loans	7	12,739,000	12,891,000
		12,739,000	12,891,000
TOTAL LIABILITIES		13,500,089	13,714,897
TOTAL EQUITY AND LIABILTIES		21,603,975	22,343,127
Ordinary Shares in issue	12	10,275.5784	10,275.5784
Net asset value per Ordinary Share		788.7095	839.6830
•	12	10,275.5784	10,275.5784

The Financial Statements were approved and authorised for issue by the Board of Directors on 29 May 2012 and signed on its behalf by:

Stuart Platt-RansonSean MackayDirectorDirector31 May 201231 May 2012

# CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS ATTRIBUTABLE TO HOLDERS OF ORDINARY SHARES

For the year ended 31 March 2012

	Share Capital	Profit and loss account	Share premium	Total
	£	£	£	£
Balance at 31 March 2010	796	(175,294)	7,961,383	7,786,885
Shares issued during the year	232	-	2,313,168	2,313,400
Loss for the year		(1,472,057)		(1,472,057)
Balance at 31 March 2011	1,028	(1,647,351)	10,274,551	8,628,228
Shares issued during the year	-	-	-	-
Dividend	-	(203,551)	-	(203,551)
Loss for the year	-	(320,793)	-	(320,793)
Balance at 31 March 2012	1,028	(2,171,695)	10,274,551	8,103,884

# CONSOLIDATED STATEMENT OF CASH FLOWS For the year to 31 March 2012

No	te 31 March 2012 £	31 March 2011 £
Operating activities		
Loss for the year before taxation	(320,231)	(1,472,057)
Adjusted for:		
Bank deposit interest	(1,878)	(8,846)
Loan interest	611,040	407,332
Decrease/(increase) in debtors and prepayments	13,151	(10,622)
(Decrease)/increase in creditors	(62,808)	662,899
Unrealised loss on revaluation of investments	750,000	1,675,369
Cash inflow from operating activities	989,274	1,254,075
Return on investments and servicing of finance		
Loan interest	(611,040)	(407,332)
Bank deposit interest	1,878	8,846
	(609,162)	(398,486)
Capital expenditure and financial investments		
Purchase of investment properties		(22,925,369)
		(22,925,369)
Taxation		
Taxation expense	(562)	
	(562)	<u> </u>
Dividends		
Equity dividend paid	(203,551)	-
	(203,551)	
Financing		
Loan repayment 3	(152,000)	-
Loan received 3	-	13,043,000
Proceeds from issue of Ordinary and Management Shares		2,313,400
Net cash (outflow)/inflow from financing	(152,000)	15,356,400
Net cash inflow/(outflow)for the year	23,999	(6,713,380)
Net cash at the beginning of the year	1,007,637	7,721,017
Net cash at the end of the year	1,031,636	1,007,637

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 March 2012

### 1. Accounting policies

### **Accounting convention**

The Financial Statements have been prepared in accordance with United Kingdom Accounting Standards, The Companies (Guernsey) Law, 2008 and as a Collective Investment Scheme under The Protection of Investors (Bailiwick of Guernsey) Law, 1987, under the historical cost convention except for revaluation of investment properties and give a true and fair view. The specific accounting policies are described below.

### a) Foreign currencies

Foreign currency monetary assets and liabilities are translated into sterling at the exchange rates ruling at the balance sheet date. Transactions in foreign currencies are translated at the rate of exchange ruling at the date of the transaction. Foreign exchange gains and losses are included in the Consolidated Profit and Loss Statement.

### b) Establishment costs

Establishment costs were written off in the first financial period.

#### c) Investments

The Group will invest in property assets with a view to profiting from their capital growth. The portfolio of assets will be managed and its performance evaluated on a market value basis, in accordance with the documented investment strategy as detailed in the Prospectus.

Investment property is initially measured at cost, being the value of the consideration given, including related transaction costs. After initial recognition, the investment property is carried at market value. Market value is the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction. The estimation of market value of the properties has been done individually and no account has been taken of any greater or lesser value which may be attributed to the whole portfolio, should it be available in its entirety or in individually selected groups of properties. Losses arising from changes in market values are included in the Consolidated Profit and Loss Statement.

#### d) Going concern

The accounts have been prepared on a going concern basis.

### e) Dividend

The Company may pay dividends. Any dividends paid will be in accordance with the policy of the Bermuda Stock Exchange and The Companies (Guernsey) Law, 2008.

### f) Taxation

With effect from 1 January 2008, Guernsey established the exempt Company tax regime and the standard rate of income tax for Companies moved from 20% to 0%. The Company will continue to apply for Exempt Status under the Income Tax (Zero 10)(Guernsey)(No 2) Law 2007.

The Group's property holding subsidiary is liable to UK Tax on rental income from the United Kingdom. The subsidiary is registered under the Non-resident Landlord Scheme to receive rental income with no tax deducted and submits an annual return.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ending 31 March 2012

## 1. Accounting policies (continued)

### g) Revenue and expenses

Bank deposit interest income and expense are recognised on an accruals basis. Performance fees are recognised on an accruals basis.

Revenue includes rental income, service charges and management charges from properties. Rental income is received on a quarterly basis in advance with relevant amounts recognised as a prepayment. Any service and management charges relating to properties owned are paid as and when they occur.

Revenue is recognised when it is probable that the economic benefits associated with the transaction will flow to the Group and the amount of revenue can be measured reliably.

### h) Cash at bank

Cash comprises call accounts and fixed deposits held with Investec Bank (Channel Islands) Limited and Santander UK plc.

## i) Basis of consolidation

Subsidiaries are those entities, including special purpose entities, controlled by the Company. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Intra-group balances and any unrealised gains and losses arising from intra-group transactions are eliminated in preparing the consolidated financial statements.

### 2. Fees

The Investment Manager shall be entitled to receive Management fees as follows.

### **Acquisition fee**

Acquisition fee of 2% (two per cent) of the total purchase price (including, for the avoidance of doubt, the Acquisition costs) of any immoveable Property acquired by the Fund, payable on acquisition.

### Asset management fees

An asset management fee equivalent to 1.5% (one point five per cent) per annum of the Gross Market Value of the Property Portfolio of the Fund is payable monthly in arrears on the 1st (first) Business Day of the following month. For the purposes of calculating the amount payable each month in respect of the asset management fee, the most recently determined Gross Market Value of the Property Portfolio of the Company is used.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ending 31 March 2011

### 2. Fees (continued)

#### Performance fees

A performance fee, payable on the 60th (sixtieth) day following the applicable period, commencing at the end of the 5th (fifth) year after the Initial Closing Date (as such term is defined in the Prospectus) (the "Initial Payment Date") and annually thereafter (each a "Subsequent Payment Date") until the Termination Date such that the first net profit up to 10% (ten per cent) IRR will be applied to the Company's investors after which net profit up to 12% (twelve per cent) IRR will be payable to the Investment Manager. Thereafter the net profits will be split as to 80% (eighty per cent) payable to the Company's investors and 20% (twenty per cent) payable to the Investment Manager. For the purposes of calculating the performance fee (if any) on a Subsequent Payment Date, the cumulative IRR for the full period (i.e. since Initial Closing Date) up to that time shall be applied for purposes of calculating the cumulative performance fee, and the performance fee payable will be net of any performance fees paid to date.

#### Trail fees

An annual trail fee is payable annually in advance (within 60 (sixty) days of the listing of British Capital) to the Distributors of up to 0.75% (zero point seven five percent) (plus VAT where applicable) of the aggregate subscription proceeds of the Shares subscribed for by Investors, introduced by the relevant Distributor, which have not been redeemed prior to the Redemption Date.

#### **Distribution fees**

An upfront fee of up to 2% (two percent) of the gross amount paid by an Investor (plus value added tax where applicable) will be deductible upfront by the Distributor of the Company for the introduction of investors by a Distributor to the Company. The amount invested after deduction of the upfront distribution fee shall determine the number of Shares to be allocated to each Investor.

### **Redemption fees**

A fee of up to 2% of the redemption amount, in respect of redemptions before the redemption date, is payable to the Company.

## **Administration fees**

The administration fee is fixed at £30,000 per annum and £3,000 per Board meeting for the provision of secretarial services. The administrator also receives a fee of £5,000 per annum for each of the Special Purpose Vehicles.

### Directors' fees

The Directors receive a fee of £7,500 per annum. Messrs Mackay and Van Staden have waived their rights to receive Directors' fees.

## Structural facilitator fees

An annual structuring facilitator fee of 0.15% (zero point one five percent) per annum of the aggregate subscription proceeds of the shares is payable, subject to an annual minimum amount of £35,000.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ending 31 March 2012

## 3. Analysis of changes in net debt

. 9	1 April 2011 £	Cash Flow £	31 March 2012 £
Cash in hand at Bank	1,007,637	23,999	1,031,636
Debt due within one year	(152,000)	-	(152,000)
Debt due after one year	(12,891,000)	(152,000)	(12,739,000)
	(12,035,363)	(128,001)	(11,859,364)
	1 April 2010 £	Cash Flow	31 March 2011 £
Cash in hand at Bank	-		
Cash in hand at Bank  Debt due within one year	£	£	£
	£	£ (6,713,380)	£ 1,007,637

## 4. Investment

In accordance with the Group's accounting policies, investment property is stated at open market value as at the Balance Sheet date. The market value was determined by Colliers International UK plc which is registered as a member of the Royal Institution of Chartered Surveyors and has confirmed that it has undertaken the valuation acting as external valuer and that it is qualified for the purposes of the valuation.

The investment property portfolio comprises the following properties:

Investment properties	Market Value 1 April 2011 £	Revaluation £	Market Value 31 March 2012 £
Homebase Limited Brecon Enterprise Park, Brecon	5,850,000	150,000	6,000,000
Russell Hobbs, Heath Mill Road, Wombourne	8,500,000	(400,000)	8,100,000
McBride's Eurolink, Lea Green, St Helens	6,900,000 21,250,000	(500,000) (750,000)	6,400,000 20,500,000
			2012 £
Balance as at 1 April 2011			21,250,000
Unrealised loss on revaluation of investment properties	8		(750,000)
Balance as at 31 March 2012			20,500,000

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ending 31 March 2012

## 4. Investments (continued)

Investment properties	Costs £	Acquisition Costs £	Revaluation £	Market Value 31 March 2011 £
Homebase Limited Brecon				
Enterprise Park, Brecon	5,850,000	514,319	(514,319)	5,850,000
Russell Hobbs, Heath Mill Road				
Wombourne	8,350,000	731,281	(581,281)	8,500,000
McBride's Eurolink, Lea Green,				
St Helens	6,870,000	609,769	(579,769)	6,900,000
-	21,070,000	1,855,369	(1,675,369)	21,250,000
			_	2011 £
Additions - including capitalised acc	quisition costs			22,925,369
Unrealised loss on revaluation of in	•	es		(1,675,369)
Balance as at 31 March 2011				21,250,000

## 5. Subsidiaries

The Company holds and operates its investment property portfolio through subsidiary companies. The financial statements consolidate the results of the Company and its subsidiaries drawn up to 31 March each year. The Consolidated Profit and Loss Statement and Consolidated Statement of Cash Flows include the results of the subsidiaries and the Consolidated Balance Sheet and the Consolidated Statement of Change in Net Assets Attributable to Holders of Ordinary Shares includes the position of the subsidiaries as at 31 March 2012.

	Company	Country of Incorporation	Nature of Business	Share Capital	Percentage of shares held
	British Capital Property Limited	Guernsey	Property Holding	1	100%
	British Capital Finance Limited	Guernsey	Provision of Financing	1	100%
6	Basis of dilution per share			2012 €	2011 £
	Loss for the year			(320,793)	(1,472,057)
	Weighted average number of shares			10,275.5784	10,275.5784
	Loss per share			(31.22)	(143.26)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ending 31 March 2012

## 7. Loans payable

	Amounts due in 1 year £	Amounts due in 2-5 years £	Total 2012
Loan from Santander Corporate Banking - Wombourne - repayable on 18 June 2015	84,000	5,196,500	5,280,500
Loan from Santander Corporate Banking - Lea Green - repayable on 6 July 2015	68,000	4,290,000	4,358,000
Loan from Santander Corporate Banking - Brecon - repayable on 1 December 2015	-	3,252,500	3,252,500
	152,000	12,739,000	12,891,000
	Amounts due in 1 year	Amounts due in 2-5 years	<b>Total 2011</b>
	£	£	£
Loan from Santander Corporate Banking - Wombourne - repayable on 18 June 2015	84,000	5,280,500	5,364,500
Loan from Santander Corporate Banking - Lea Green - repayable on 6 July 2015	68,000	4,358,000	4,426,000
Loan from Santander Corporate Banking - Brecon - repayable on 1 December 2015	-	3,252,500	3,252,500
	152,000	12,891,000	13,043,000

The loans are with Santander UK plc ("Lender"). The Lender has provided the Group with a schedule detailing the quarterly repayments. This schedule comprises of the margin, plus LIBOR, plus the Mandatory cost as well as the principal repayment amounts. On the final repayment dates, listed above, the Group will make a lump sum payment of the remaining principal amount.

All of the properties owned by the Group are secured against the Santander loan.

### 8. Income

	2012	2011
	£	£
Rental income	1,604,079	1,047,269
Bank deposit interest	1,878	8,846
	1,605,957	1,056,115

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ending 31 March 2012

## 9. Expenses

	•	2012	2011
		£	£
	Loan interest	611,040	407,332
	Management fees	318,756	201,119
	Structuring and facilitator fee	23,121	3,859
	Legal and professional fees	5,700	34,177
	Trail fees	92,026	69,630
	Administration fees	52,996	54,847
	Organisational expenses	-	8,526
	Marketing expenses	-	5,884
	Directors' fees	15,000	15,000
	Consultancy fees	12,000	6,000
	Audit fee	18,250	18,000
	Charitable trust fees and donation	5,125	2,500
	Listing and sponsorship fees	2,562	8,605
	Directors and Officers insurance	6,720	8,632
	Regulatory fees	8,441	6,860
	Sundry expenses	4,451	1,832
	Total expenses	1,176,188	852,803
10.	Debtors and prepayments		
		2012	2011
		£	£
	Trail fee	51,028	42,589
	Structuring and facilitator fees	7,707	23,923
	Rent receivable	-	8,416
	Prepaid Directors and Officers insurance	6,600	4,666
	Prepaid regulatory fees	3,434	4,200
	Other prepayments	3,570	1,696
		72,339	85,490

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ending 31 March 2012

## 11. Creditors - Amounts falling due within one year

				2012	2011
				£	£
	Management fee			-	25,265
	Bank loan interest			124,217	147,509
	Property acquisition fee			-	145,134
	Distribution			120	-
	VAT payable			84,324	54,377
	Service fees			2,255	1,000
	Accounting fees			-	2,465
	Taxation			562	-
	Audit fee			18,250	18,000
				229,728	393,750
	Rent received in advance			379,361	278,147
				609,089	671,897
12.	Share Capital				
	Authorised				2011 & 2012
			No. of shares		
			110. Of Shares		£
	Management shares of £1 each		10. 01 shares		<b>£</b> 10
	Management shares of £1 each Ordinary Shares of £0.10 each			_	
			10		10
	Ordinary Shares of £0.10 each	No. of shares	10 1,000,000 1,000,010	_	10 1,000,000 1,000,010
		No. of shares	10 1,000,000 1,000,010 Share Capital		10 1,000,000 1,000,010 Total
	Ordinary Shares of £0.10 each  Issued	No. of shares	10 1,000,000 1,000,010		10 1,000,000 1,000,010
	Ordinary Shares of £0.10 each  Issued  Management shares of £1 each		10 1,000,000 1,000,010 Share Capital £		10 1,000,000 1,000,010 Total
	Ordinary Shares of £0.10 each  Issued	2	10 1,000,000 1,000,010 Share Capital £		10 1,000,000 1,000,010 Total
	Ordinary Shares of £0.10 each  Issued  Management shares of £1 each		10 1,000,000 1,000,010 Share Capital £		10 1,000,000 1,000,010 Total
	Ordinary Shares of £0.10 each  Issued  Management shares of £1 each	2	10 1,000,000 1,000,010 Share Capital £		10 1,000,000 1,000,010 Total
	Ordinary Shares of £0.10 each  Issued  Management shares of £1 each Issued	2	10 1,000,000 1,000,010 Share Capital £		10 1,000,000 1,000,010 Total

Holders of ordinary shares are entitled to receive, and participate in, any distributions that are resolved to be distributed in respect of any financial year or other income or right to participate therein. Each investor who is present at the general meeting of the Company shall have one vote.

The holders of management shares shall have the right to receive notice, attend and vote at any general meeting of the Company and have 100 votes in respect of each share. The management shares are non redeemable with a par value of £1 each and are owned by the British Capital Charitable Trust.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ending 31 March 2012

### 13. Financial Risk Management

The Group's activities expose it to a variety of financial risks: interest rate risk, credit/counterparty risk, currency risk and liquidity risk. The financial risks relate to the following financial instruments: debtors and prepayments, cash and bank balances and creditors.

The Group's overall risk management programme focuses on the unpredictability of the markets in which it operates and seeks to minimise potential adverse effects on the Group's financial performance.

### a) Interest rate risk

The Group is exposed to risk associated with the effects of fluctuations in the prevailing levels of market interest rates on its cash positions. Management review market interest rates and cash and bank balances on a regular basis to take advantage of the best rates offered at any time.

The interest rate profile of the financial assets and liabilities as at the Consolidated Balance Sheet date is as follows:

	Non-interest bearing financial assets	Financial assets interest bearing	Loans	Total
	£	£	£	£
At 31 March 2012	41,330	990,305	(12,587,000)	(11,555,365)
	£	£	£	£
At 31 March 2011	2,500	1,005,137	(13,043,000)	(12,035,363)

The above analysis excludes short-term receivables and payables. The financial assets comprise bank balances, which receive interest based on Investec Bank (Channel Islands) Limited and Santander UK plc base rates. Liabilities are loans with Santander UK plc, the interest based on base rate, margin plus LIBOR.

The Group uses interest rate swap contracts to mitigate exposure to changes in interest rates. Interest differentials under these swaps are recognised by adjusting interest payable over the contract. The fair value of these contracts are not accounted for. No fair value exists on these swaps as they are an integral part of the loan and cannot be differentiated from the loan. They are held to mitigate the risk of change in interest rates as disclosed in note 7.

The sensitivity analyses below are based on a change in one assumption while holding all other assumptions consistent. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated for example, change in interest rate and change in market values. The Group mitigates any risk by placing funds with institutions with a Moody's rating of BBB or above.

2012	Change in basis points	Interest bearing	Impact on profit and loss statement
		£	£
Fixed rate financial assets	50	990,305	495
Loans	50	(12,587,000)	(6,294)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ending 31 March 2012

### 13. Financial Risk Management (continued)

### a) Interest rate risk (continued)

2011	Change in basis points	Interest bearing	Impact on profit and loss statement
Fixed rate financial assets	50	£ 1,005,137	£ 503
Loans	50	(13,043,000)	(6,522)

## b) Credit/counterparty risk

Credit risk arises when a failure by counterparties to discharge their obligations could reduce the amount of future cash inflows from financial assets on hand at the Consolidated Balance Sheet date. The Group's credit risk principally arises from cash balances.

The Directors mitigate this risk by ensuring that the cash and cash balances are held with reputable institutions with long term credit ratings of BBB or above. At the Consolidated Balance Sheet date the Group had cash balances held with Investec Bank (Channel Islands) Limited a wholly owned subsidiary of Investec Bank plc which has a Moody's long term credit rating of Baa3 and Santander UK plc which has a long term credit rating with Moody's of A2.

At 31 March 2012 the Group's exposure to credit/counterparty risk was £1,031,636 (2011: £1,007,637).

### c) Liquidity risk

Liquidity risk is the risk that arises when the maturity of assets and liabilities does not match. An unmatched position potentially enhances profitability, but can also increase the risk of losses. The Directors review this status on a quarterly basis, with the object of minimising such losses by maintaining sufficient cash and other highly liquid current assets.

The table below sets out the carrying amount by maturity of the Group's liabilities.

2012

Less than 1	1 to 2 years	2 to 5 years	
year			Total
£	£	£	£
229,728	-	-	229,728
379,361	-	-	379,361
152,000	152,000	12,587,000	12,891,000
761,089	152,000	12,587,000	13,500,089
	year £ 229,728 379,361 152,000	year £ £ 229,728 - 379,361 - 152,000 152,000	year £ £ £ 229,728 379,361 152,000 152,000 12,587,000

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ending 31 March 2012

### 13. Financial Risk Management (continued)

### c) Liquidity risk (continued)

#### 2011

	Less than 1	1 to 2 years	2 to 5 years	Total
	£	£	£	£
Accruals (note 11)	393,750	-	-	393,750
Rent received in advance	278,147	-	-	278,147
Repayments of loan capital	152,000	152,000	12,739,000	13,043,000
	823,897	152,000	12,739,000	13,714,897

The Directors mitigate liquidity risk by monitoring cash balances on a regular basis and ensuring that sufficient cash balances are maintained to meet liabilities as they fall due.

## d) Currency risk

All of the Group's material transactions and balances at the year end are in sterling and the directors consider that there is no significant currency exposure as at the Consolidated Balance Sheet date.

### e) Capital risk management

The capital of the Group is represented by the net assets attributable holders of ordinary shares. The Group's objective when managing capital is to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for stakeholders and to maintain a strong capital base to support the development of the investment activities of the Group.

### 15. Related parties and related party transactions

Mr Platt-Ransom and Ms White, who are Directors of the Company, are also Directors of the Company's Investment Manager, Cornerstone Asset Managers Limited.

As Directors, Mr Tolcher and Mr Platt-Ransom received a pro rated Director's fee of £7,500 relating to their period of service and Ms White received a Director's fee of £7,500 (2011: £7,500).

Mr Platt-Ransom and Ms White are also directors of Legis Fund Services Limited, the Company's Administrator, which received £52,996 (2010: £54,847) in respect of administration services during the year. At the year ended 31 March 2012 there were no amounts payable to the administrator (2011: £ Nil). Mr Tolcher was a director of Legis Fund Services Limited.

British Capital Charitable Trust holds 2 management shares in the Company. The Charitable Trust incurred fees of £3,125 (2011: £2,500) for the period which the Company paid on its behalf.

Mr Sean MacKay a Director of the Company is also a Director of CornerstoneBlue Property International (Proprietary) Limited ("CornerstoneBlue"). Jan van Staden, a Director of the Company is also a Director of Barnard Jacobs Mellet Private Client Services (Proprietary) Limited ("BJMPCS"). The Company has been founded as a joint venture between CornerstoneBlue and BJMPCS. The Company paid trail fees of £92,026 (2011: £69,630) to BJMPCS during the year. £51,028 (2011: £42,589) has been treated as a prepayment.

There is no immediate and ultimate controlling party as no shareholder has a controlling interest.